### Real Wages and the Business Cycle in Germany

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### Introduction

2 Data and stochastic properties of the series

### Identification of the cyclical component

- Linear trend
- Beveridge-Nelson decomposition
- Filters
- Structural time series models

#### Comovements of real GDP and real wages

- Time domain
- Frequency domain

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### Relevance of an empirical analysis of the cyclical behavior of real wages

- Conflicting macroeconomic theories
  - anticyclical real wages, i.e. *Keynes (1936), Barro (1990), Christiano and Eichenbaum (1992)*
  - procyclical real wages, i.e. Kydland and Prescott (1982), Barro and King (1984)
  - procyclical or acyclical real wages, i.e. Rotemberg and Woodford (1991)
- $\bullet\,$  Identification of the sources and features of wages and labor costs dynamics  $\Rightarrow\,$  implications for monetary policy

### Contribution of our study:

- The comovements between real wages and the cycle are analyzed not only in the time domain but also in the frequency domain
- Various methods are used to extract the cycle from the data in order to check the robustness of the results
- Both producer and consumer price index are used as a deflator in computing real wages
- Analysis is carried out for the whole economy
- Germany

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### Data

- Quarterly data from 1970.Q1 to 2009.Q1 (157 observations)
  - real GDP
  - consumer real wages
  - producer real wages
- Seasonal adjustment with the Census-X12-ARIMA procedure
- Data prior to 1991.Q1 refer to West Germany, linked to the data of unified Germany using annual averages for 1991
- All generated data are represented in logarithms

### Stochastic properties

- Testing for unit roots:
  - Augmented Dickey-Fuller test (ADF test)
  - Phillips–Perron test
  - $\Rightarrow$  underlying processes are not covariance stationary
- Testing of the first differences for unit roots
   ⇒ all series are generated by I(1) processes

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#### The general framework for the trend-cycle decomposition:

$$y_t = y_t^g + y_t^c + \varepsilon_t, \qquad t = 1, 2, ..., T$$
(1)

- yt: natural logarithm of the considered series
- $y_t^g$ : trend
- $y_t^c$ : cycle
- $\varepsilon_t$ : irregular component
- STSM: all three components explicitly modeled
- BK filter: implicitly modeled components, extraction of the cycle through an elimination of the trend and irregular movements
- HP filter and BN decomposition:  $\varepsilon_t$  not modeled, irregular movements assigned to the cycle

### Linear trend

- Quandt–Andrews test on structural breaks
  - $\Rightarrow$  in all cases, the hypothesis of no structural break is rejected, estimated break points:
    - 2002.Q4 for real GDP
    - 2003.Q1 for both real wages
- Estimation of the linear broken trend model (LBT) for all three series
- Residual of the estimated model as the cyclical component uncorrelated with the trend component
- Testing of the LBT cycles for unit roots
   ⇒ not covariance stationary, therefore excluded from further analysis

## Beveridge-Nelson decomposition

- Decomposition proposed by *Beveridge and Nelson (1981)*
- The examined series are assumed to underlie an I(1) process
- Trend as a prediction of future values of the series
- Trend is a random walk with drift
- Cycle is covariance stationary, correlated with trend

- Advantages in comparison to the linear trend model:
  - Suitable method for difference stationary processes
  - No assumptions with regard to the correlation between trend and cycle are required

### • Disadvantages:

- Various ARMA models can fit the data. However, this leads to various predictions and hence various trends and cycles
- Variance of the trend can exceed variance of the series
- Trend is a priori restricted to be a random walk



- Hodrick–Prescott (HP) filter and Baxter–King (BK) filter
- Linear filters often employed in macroeconomic applications in order to extract cycles
- HP (cyclical) filter eliminates lower "frequencies" and passes through higher "frequencies"
- BK (cyclical) filter eliminates "frequencies" outside a particular frequency band

### Advantages:

- Render the data covariance stationary
- Avoid modeling of the series

• **Disadvantage**: it has been shown that when applied to series generated by nonstationary processes both filters induce spurious cycles

- HP critique: e.g. Cogley and Nason (1995), Harvey and Jaeger (1993)
- BK critique: e.g. Murray (2003)
- $\Rightarrow$  the results should be interpreted with some caution!

### Structural time series models

• Are defined in terms of unobserved components that can, however, be directly interpreted (*Harvey*, 1989)

#### • Advantages:

- In contrast to ad hoc filtering, they rely on stochastic properties of data
- In contrast to ARIMA modeling, they do not aim at a parsimonious specification
- Disadvantage: problem of the "correct" model specification

Figure: Cycles of the real GDP



STSM: Structural time series model

#### Figure: Cycles of the consumer real wage



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#### Figure: Cycles of the producer real wage



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### Time domain

- Traditional approach to detect the cyclical behavior
- Sample cross-correlations as a measure of comovements
- Real GDP cycles as a reference for the business cycle
- Analyzed bandwidth: 12 leads and 12 lags

### Definitions:

- The considered real wage is procyclical/countercyclical/acyclical if the estimated correlation coefficients are positive/negative/close to zero taking into account the lead-lag structure of the series
- The considered real wage is lagging/leading the cycle if the largest sample cross-correlation occurs at any lead/lag within a given band

### Results for the consumer real wage:

- The consumer real wage is procyclical and lagging the business cycle
- The strongest reaction is observed between the 5th (BN and HP cycle) and 11th quarter (STSM cycle)

### Frequency domain

- Provides additional insights into the cyclicality of real wages
- Phase angle as the main concept adopted here
- **Phase angle** gives information about the frequency by frequency correlation and lead–lag relationship between two processes

Definitions for the phase angle  $\theta(\omega)$ :

 $\theta(\omega) > 0$  (< 0): component of real wage cycle with frequency  $\omega$ lags (leads) the corresponding component of real GDP cycle

 $|\theta(\omega)| < \pi/2$ : component of real wage cycle with frequency  $\omega$  is positively correlated with the corresponding component of real GDP cycle

 $\pi/2 \le |\theta(\omega)| \le \pi$ : component of real wage cycle with frequency  $\omega$  is negatively correlated with the corresponding component of real GDP cycle







### HP, BK, BN cycles:

- Positive values at all frequencies suggesting lagging behavior of real wage
- Statistical significant positive values rather at lower business cycle frequencies (HP, BK: up to 0.45, BN: up to 0.2)
- Values in the interval  $[0, \pi/2]$  at lower frequencies (up to about 0.35) suggesting procyclical pattern of real wage
- Statistical significant procyclical pattern up to frequency 0.25

#### STSM cycles:

- Positive values at lower frequencies, as in the case of the HP, BK and BN cycles
- However, there are not any statistical significant values in the whole frequency range

#### Results for the consumer real wage:

- Procyclical and lagging behavior of longer real wage cycles
- Countercyclical and also lagging behavior of shorter real wage cycles

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- According to the results in the time domain, the consumer real wage displays a procyclical pattern and lags behind the business cycle though the contemporaneous correlation between the real GDP cycle and the real wage cycle is statistically insignificant
- The analysis of the phase angle in the frequency domain shows that the observed cyclicality depends on the frequency range under consideration
- At lower frequencies the consumer real wage is positively correlated with the business cycle, whereas at higher frequencies the correlation is negative
- The consumer real wage is lagging the real GDP at all frequencies
- Results for the consumer real wage are in line with nominal wage stickiness in the short run

# Thank you for your attention!

### Tables and figures

# Table: Estimation of segmented linear trend models for real GDP and real wages

regressor	GDP	consumer wage	producer wage		
regressor	coefficients <sup>a)</sup>				
t	0.0057	0.0035	0.0052		
	(104.21)	(59.19)	(46.87)		
$S_{k,t}$	-0.0047	-0.0068	-0.0112		
	(-10.49)	(-13.4)	(-11.77)		
constant	5.544	2.385	2.173		
	(1278.237)	(510.194)	(246.321)		

<sup>a)</sup> t-values in parentheses. Number of observations: 157. Break point k = 132 for real GDP and k = 133 for real wages.

Here: the assumed general model as in eq. (1) with

- $\varepsilon_t \sim \mathcal{NID}(0, \sigma_{\varepsilon}^2)$
- $y_t^g$  as defined in Koopman et al. (2009)
- $y_t^c$  as suggested in Koopman et al. (2009), Koopman et al. (2008), Harvey and Streibel (1998)

### Model for the stochastic trend component $y_t^g$ :

$$y_{t+1}^{g} = y_{t}^{g} + \beta_{t} + \eta_{t}, \qquad \eta_{t} \sim \mathcal{NID}(0, \sigma_{\eta}^{2})$$
  
$$\Delta^{m}\beta_{t+1} + \zeta_{t} = (1 - L)^{m}\beta_{t+1} + \zeta_{t}, \qquad \zeta_{t} \sim \mathcal{NID}(0, \sigma_{\zeta}^{2}) \qquad (2)$$

 $\beta_t$ : slope of the trend

*m*: order of the slope (m = 1, 2, 3, ...)

Model for the cycle  $y_t^c$ :

$$\begin{bmatrix} y_{t+1}^{c} \\ y_{t+1}^{c*} \end{bmatrix} = \rho \begin{bmatrix} \cos(\omega) & \sin(\omega) \\ -\sin(\omega) & \cos(\omega) \end{bmatrix} \begin{bmatrix} y_{t}^{c} \\ y_{t}^{c*} \end{bmatrix} + \begin{bmatrix} \chi_{t} \\ \chi_{t}^{*} \end{bmatrix} ,$$
$$\begin{bmatrix} \chi_{t} \\ \chi_{t}^{*} \end{bmatrix} \sim \mathcal{NID}(\mathbf{0}, \sigma_{\chi}^{2} \mathbf{I}_{2}),$$

- $y_t^{c*}$ : auxiliary variable
- $\omega$  : frequency ( $0 \le \omega \le \pi$ )
- ho : damping factor ( $0 \le 
  ho \le 1$ )

(3)

- Starting point for all three series:
  - no variance restrictions
  - m = 1 local linear trend
- Results of the specification:
  - real GDP:  $\sigma_{\eta}^2 = 0, m = 1$  real wage:  $\sigma_{\eta}^2 = 0, m = 2$
- Diagnostic checking:
  - Ljung–Box autocorrelation test
  - Goldfeld–Quandt heteroscedasticity test
  - Bowman–Shenton normality test
  - $\Rightarrow$  the models are correctly specified

Table: Contemporaneous and largest sample cross-correlations between the real GDP cycle and the particular real wage cycle by various decomposition methods

methods				
F	IP BK	STSM		
59   0,0 (+6)   0.457	0124 0,143 $2^{*}(\pm 6)$ 0.6346*	$\begin{array}{c c} 38 & -0,1677^* \\ (+5) & 0,4099^*(+11) \end{array}$		
(+6) $(+6)$ $-0,(+6)$ $0.238$	0423 0,031 $1^{*}(\pm 7)$ 0.315*(	(+3) $(+3)$ $(+11)(+3)$ $(-0,0362(+7)$ $(-163*(+10))$		
	H           59         0,0           (+6)         0,457           79         -0,           (+6)         0,238	HP         BK           59         0,0124         0,143           (+6)         0,4572*(+6)         0,6346*           79         -0,0423         0,031           (+6)         0,2381*(+7)         0,315*(		

Notes: " \* " indicates statistical significance at the 5% level

### Findings for the consumer real wage:

- Except for the STSM cycle, the estimates of the contemporaneuos cross-correlations are statistically insignificant at the 5% level
- Low practical significance, most apparent im the case of the HP cycle
- Leads of the real wage cycles: sample cross-correlations become significant and are positive (STSM cycle: not until the 6th lead)
- Lags of the real wage cycles: almost all sample cross-correlations are statistically insignificant in the case of the HP,BK and BN cycles

### Producer real wage:

- All estimated contemporaneous cross-correlations are statistically insignificant at the 5% level
- Leads of the real wage cycles: similar pattern as in the case of the consumer real wage, but the sample cross-correlations are not as high
- Lags of the real wage cycles: almost all sample cross-correlations are statistically insignificant

 $\Rightarrow$  summing–up:

- procyclical and lagging the cycle
- the strongest reaction observed between the 6th (BN cycle) and 10th quarter (STSM cycle)

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 $\Rightarrow$  summing-up:

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### Figure: Data in logarithms



Figure: Spectra of the real GDP cycles



Notes: The horizontal axis represents frequency  $\omega$ . The values on the vertical axis have been multiplied by  $10^4$ . Figure: Spectra of the consumer real wage cycles



Notes: The horizontal axis represents frequency  $\omega$ . The values on the vertical axis have been multiplied by  $10^4$ . Figure: Spectra of the producer real wage cycles



Notes: The horizontal axis represents frequency  $\omega$ . The values on the vertical axis have been multiplied by  $10^4$ .

### Producer real wage

Figure: Phase angle: real GDP and producer real wage cycles



Notes: The horizontal axis represents frequency  $\omega.$  red points: point estimates, black lines: 90% confidence intervals

### Modifications and new results

**()** Initial general model for the stochastic trend component  $y_t^g$ :

$$y_{t+1}^{g} = y_{t}^{g} + \beta_{t} + \eta_{t}, \qquad \eta_{t} \sim \mathcal{NID}(0, \sigma_{\eta}^{2}) \\ \beta_{t+1} = \beta_{t} + \zeta_{t}, \qquad \zeta_{t} \sim \mathcal{NID}(0, \sigma_{\zeta}^{2}), \qquad (4)$$

- On The initial specification seems to be inappropriate for the real wages
- Output the same time high variances of the irregular components as an indicator of possibly omitted informations
- Hartz reforms starting from January 1, 2003 as an event with a great impact on the German labor market
- Initial model extended by a slope intervention variable from 2003.Q1 on to take account of the additional information

Model for the cycle  $y_t^c$ :

$$\begin{bmatrix} y_{t+1}^c \\ y_{t+1}^{c*} \end{bmatrix} = \rho \begin{bmatrix} \cos(\omega) & \sin(\omega) \\ -\sin(\omega) & \cos(\omega) \end{bmatrix} \begin{bmatrix} y_t^c \\ y_t^{c*} \end{bmatrix} + \begin{bmatrix} \chi_t \\ \chi_t^* \end{bmatrix} ,$$
$$\begin{bmatrix} \chi_t \\ \chi_t^* \end{bmatrix} \sim \mathcal{NID}(\mathbf{0}, \sigma_{\chi}^2 \mathbf{I}_2),$$

- $y_t^{c*}$ : auxiliary variable
- $\omega$  : frequency ( $0 \le \omega \le \pi$ )
- ho : damping factor ( $0 \le 
  ho \le 1$ )

(5)

#### Figure: Cycles of the real GDP



BN: Beveridge–Nelson decomposition

STSM: Structural time series model

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#### Figure: Cycles of the consumer real wage



#### Figure: Cycles of the producer real wage



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Table: Contemporaneous and largest sample cross-correlations between the real GDP cycle and the particular real wage cycle by various decomposition methods

correlation of	methods				
GDP with	BN	HP	BK	STSM	
	0.1169	0.0124	0.1438	-0.2795*	
consumer real wage	$0.4879^{*}(+6)$	$0.4572^{*}(+6)$	$0.6346^{*}(+5)$	$0.3845^{*}(+11)$	
producor roal ware	0.0279	-0.0423	0.0314	0.0069	
producer rear wage	$0.2718^{*}(+6)$	$0.2381^{*}(+7)$	$0.315^{*}(+7)$	$0.1806^{*}(+11)$	

Notes: "\*" indicates statistical significance at the 5% level

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Figure: Phase angle: real GDP and consumer real wage cycles



Notes: The horizontal axis represents the (angular) frequency  $\omega$ .

Figure: Phase angle: real GDP and producer real wage cycles



Notes: The horizontal axis represents the (angular) frequency  $\omega$ .

Figure: Examples of phase shifts between cyclical components

